



## Industry: Pet food & beverage

- Martin provides quality power transmission parts & service.
- Critical downtime reduced by Martin's solution.

**Documented Cost Savings - \$955,330**



### Product

Martin sets the standard when it comes to sprockets. Known for reliable sprockets made from North American steel, Martin stocks more sprockets in more sizes than any other manufacturer. In addition Martin offers re-bores, alterations and made-to-order sprockets in days, not weeks.

### Common Applications

Cement & aggregate, oil & gas, food & beverage, mining, pulp & paper, lumber & wood, wastewater.

### Challenge

- A pet food & beverage plant had a crucial mixer down and needed to get up and running immediately. Martin offered a stock replacement so they could get it to them faster, but the plant specified a made-to-order sprocket replacement identical to the existing one.

### Solution

- To avoid any further downtime, Martin brought in additional machine operators after hours to cut raw material, machine teeth and weld hubs. Standard lead time was 20 days for this made-to-order 68 tooth, 55" OD sprocket, but Martin was able to expedite with overtime shifts to complete in 72 hours.

### Impact

- Martin's diligence saved the customer critical downtime and increased productivity, avoiding over 300 hours in downtime. According to the plant, the combined savings provided by emergency service totaled \$955,330.



## Bottom-line Results

### Downtime Avoidance

(Emergency service + after hours service)

### Downtime Avoidance Savings

**\$955,330**

Learn more about Martin and power transmission & material handling solutions at:  
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